

REGULAR MEETING OF THE TRINIDAD AMBULANCE DISTRICT
BOARD OF DIRECTORS

DATE: April 28, 2016

Present: Rick Johnson
Joseph Martinez
George Dasko
Matthew Moreno
Kathy Bueno

Other Guests: Dan Moynihan, EMS Chief
Dan Bates, Assistant EMS Chief
Barbara Fisk, Executive Assistant
Kevin Weber, MD (Southern Colorado Emergency Specialists)

SUBJECT

DISCUSSION

Call to Order/Pledge of Allegiance	Meeting was called to order at 4:30pm by Rick Johnson. Recitation of the Pledge.
Roll Call/Proof of Quorum	There was a quorum. Rick Johnson, Joseph Martinez, George Dasko, Matt Moreno were all in attendance and Kathy Bueno participated via teleconference.
Proof of Notice	Notices were posted at the Trinidad Ambulance District Office, City of Trinidad, Las Animas County Sheriff's Office, and Las Animas County Court House. The Agenda was posted at Trinidad Ambulance District Office at 939 Robinson Avenue.
Approval of Minutes	Motion to approve the March 24, 2016 minutes as presented at the meeting was made by Joseph Martinez and seconded by Matt Moreno. The motion was approved unanimously.
Public Comments	None
Financial / Billing Report	Bernadette Cappellucci of Century Financial Group submitted the monthly financial report along with a written statement, "the financials appear to be consistent with the normal month-to-month income and expenditures. I have nothing out of the ordinary to report on any of the financial components related to the February 2016 financials." In addition, Ms. Cappellucci made the following comment, "I once again would like to highlight the fact that upon preparing the financials for March 2016 for Trinidad Ambulance District and also reviewing 2016 budget figures versus actual numbers, Trinidad Ambulance District surpasses any other Special District that I have worked with by showing a reputable amount of financial management with their ability to stay within budget figures specified. The process of closely monitoring expenses and staying within budget month to month has proven to be a challenge for any Special District. It is apparent that

Trinidad Ambulance District closely monitors their expenses, and they are very conscientious of staying on top of their expenses on a month to month basis.”

Dan Moynihan commented on the fact that March is always the lowest month financially every year but this year the accounts receivable is higher than 2015 which was higher than 2014, etc. TAD is \$20,000 ahead from this time in 2015 even with continued training and equipment updates. Billing is doing well and Medicare and Medicaid money came in along with commercial insurance. The goal is to receive more money from fee for service rather than taxes which Rick Johnson states is a very good target to pursue. As of March 31, 2016 TAD has reached almost 50% of total revenue projected for all of 2016.

Motion to approve the Financial and Billing Report was made by Joseph Martinez and seconded by George Dasko. The motion to approve the Financial and Billing Report was approved unanimously.

Director's Report

Dan Moynihan reported on the 17th annual American Ambulance Association Stars of Life Event in Washington D.C which he, Dan Bates and Dominic Verquer attended. The American Ambulance Association recognizes individuals for their contributions to community and public health and safety. Dominic Verquer was recognized as one of the 108 national recipients and one of two from Colorado.

American Ambulance Association is a heavy hitter in Washington DC and nationally for ambulance services. While there contact was made with Senator Gardner whose Health Aide is going to Pueblo soon and plans to visit Trinidad (hospital) to see the condition of medical services in rural Colorado.

Discussion led to the nationwide opiate overdose numbers and the DEA quest for legislation to restrict narcotic availability to EMS. Senator Chuck Schumer was mentioned in that he helped pass legislation to stabilize Medicare rates (no 3% reduction) until the next Congress is seated.

Dan Moynihan and Derek Navarette met with Leeann Fabec regarding the possibility of TAD constructing a new facility, which would also house the Emergency Operations Center, on the unused portion of the Justice Center property. The meeting was favorable.

Also discussed at the meeting with Ms. Fabec was the best avenue for communicating with the Commissioners regarding the allegation that TAD did not respond to a 911 call in January. It was suggested that TAD representatives request a place on the next commissioner meeting agenda in order to report findings from their investigation regarding the call. This avenue was agreed upon by all board members vs. submitting a written letter to the commissioners.

Dan Moynihan confirmed the potential for an air ambulance service based in Trinidad. Joseph Martinez mentioned this as one part of TAD's Five Year Plan. Rick Johnson and Dan Moynihan suggested the Plan be reviewed annually.

Dan Bates received another "A" from George Washington University.

Operations Report

Dan Bates reviewed the provided operations charts including:

- Requests for Service (+22)
- Non-Transports down overall
 - canceled (-9)
 - refusals (+1)
 - Refusals are one of the greatest liabilities we have so *all refusals are reviewed by Dr. Weber and Dan Bates.*
 - DOA (+4)
 - Standbys (0)
 - Standbys will increase in the Fall because of fall sports.
- Transports
 - 911 (+28)
 - Inter-Facility Transports (-2 but still at 46 total)
 - Flight Crew (0)
- Call Distribution by Shift - "A" shift took more calls – distribution seems to be fairly even
- Call Distribution by Crew – East station took a few more calls but overall the distribution lines seem evenly drawn.
- Calls By Fire District
 - Trinidad highest (149)
 - Fishers Peak lowest (13)
- Transferring Physician percentage (Woodbury 30% = 13)
 - fluctuates due to physician's shifts
 - suggested look at year end totals along with hospital records

Rick Johnson asked to compare inter-facility transports 2015 to 2016 monthly totals. Dan Bates provided the following numbers:

January 2015	= 42	January 2016	= 38
February 2015	= 33	February 2016	= 48
March 2015	= 37	March 2016	= 46
April 2015	= 45		
May 2015	= 49		
June 2015	= 49		
July 2015	= 42		
August 2015	= 49		

Rick Johnson asked Dr. Weber for his thoughts on why the number of inter-facility transports have increased. Dr. Weber responded by stating it is due to the changing face of rural medicine. There are more transfers out of LaJunta and

Lamar. We lost a doctor and a surgeon, the hospital doesn't have an ICU anymore so there are simply fewer services available at the rural level of care. In regards to TAD refusals or other issues, Dr. Weber stated that he is notified right away if there are any issues and they are addressed immediately and put back on track. Overall everything is good, there are no problems.

Joseph Martinez and George Dasko mentioned they liked the new Operations Reports in order to compare previous year totals. Dan Bates concurred and reminded everyone that the numbers presented are actual numbers and that he can provide any other statistics the board would like to see.

Miscellaneous

George Dasko asked for an update on the different location possibilities for the new facility. Dan Moynihan noted the following:

- The Drive-In property includes 11 acres and at \$250k is a very good price. It has existing gas, sewer and water.
- The property behind the Justice Center has plenty of room and is free.
- The property next to Holiday Inn is simply too expensive with too much ground work needed.
- The hilltop property by the radio station is very costly.

The topic will be revisited at the next board meeting.

Since he has reached term limitation, this is Rick Johnson's last meeting as a member of the Board of Directors. He was recognized for his eight years of service with a plaque presentation and cake. All board members conveyed their appreciation and thankfulness for Rick's leadership and guidance over the years. It was agreed that Trinidad Ambulance District has met many of the goals set by the Board and thrived under Rick's leadership.

Executive Session

None

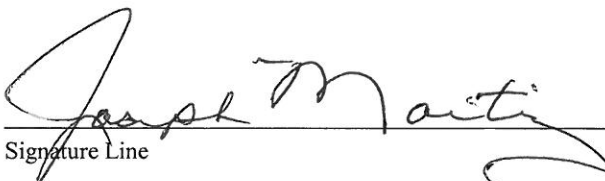
Next Meeting Date

The next meeting date was set for Thursday, May 26, 2016 at 4:30pm.

Adjournment

A motion to adjourn the meeting was made by Joseph Martinez and seconded by Matthew Moreno. The motion to adjourn was carried by a unanimous vote. Meeting was adjourned at 5:06pm.

Minutes Approved by Trinidad Ambulance District Board.


Signature Line

Joseph Martinez, Chair of the Board of Directors
Print Name

5-26-16
Date