

**REGULAR MEETING OF THE TRINIDAD AMBULANCE DISTRICT**  
**BOARD OF DIRECTORS**

DATE: March 24, 2016

*Present:* Rick Johnson, Joseph Martinez, George Dasko, Kathy Bueno and Matthew Moreno

*Other Guests:* Dan Moynihan, EMS Chief  
Dan Bates, Assistant EMS Chief  
Dr. Kevin Weber, Medical Director  
Barbara Fisk, Executive Assistant

<b><u>SUBJECT</u></b>	<b><u>DISCUSSION</u></b>
Call to Order/Pledge of Allegiance	Meeting was called to order at 4:29pm by Rick Johnson. Recitation of the Pledge.
Roll Call/Proof of Quorum	There was a quorum. Rick Johnson, Joseph Martinez, George Dasko, Kathy Bueno and Matthew Moreno were all in attendance.
Proof of Notice	Notices were posted at the Trinidad Ambulance District Office, City of Trinidad, Las Animas County Sheriff's Office, and Las Animas County Court House. The Agenda was posted at Trinidad Ambulance District Office at 939 Robinson Avenue.
Approval of Minutes	Motion to approve the February 25, 2016 minutes was made by Joseph Martinez and seconded by Matt Moreno. The motion was approved unanimously with Kathy Bueno abstaining.
Public Comments	Rick Johnson along with the whole Board thanked Kira Bates for filling in and doing a fantastic job as Acting Executive Assistant during February and March. Dr. Weber was recognized and thanked for attending.
Financial / Billing Report	<p>Bernadette Cappellucci of Century Financial Group submitted the monthly financial report along with a written statement, "the financials appear to be consistent with the normal month-to-month income and expenditures. I have nothing out of the ordinary to report on any of the financial components related to the February 2016 financials."</p> <p>Dan Moynihan discussed billing figures. Cash flow is good; Medicare paid \$141,000 this cycle which is more this year compared to 2015. We are servicing more and more Medicaid patients which doesn't pay well. Medicare \$114,000 vs Medicaid \$62,000 income amounts.</p>



Inter-facility transfers account for 38% of calls up from 30%, therefore, mileage has increased. Dan Bates presented our grant application to RETAC (50% grant approval) being able to explain 100,000 miles a year on vehicles. Both Dan Moynihan and Dan Bates plan on going to SEMTAC (other 50% grant approval) in May as the next phase of grant approval. The State of Colorado is hoping to add \$2.7 million in grant funds allowing for 94% of grant applications to be funded. Grants are due to be announced late July, early August. If accepted, our grant will purchase another ambulance allowing for one of our older, high mileage vehicles to be phased out to another district. It is then planned to bring an Expedition from another district, give it new paint and detail, for CareVan since a lot of the clients transported don't need wheelchair accessibility.

George Dasko asked why money that has been set aside for the building project is not reflected in the monthly report. It was clarified that the money specified is reflected in the budget. Bernadette Cappellucci will be notified to show it on the monthly or quarterly reports.

Rick Johnson asked about the audit schedule which will be performed by Dixon & Waller. It was originally scheduled for March but has been changed to May. An outside audit was conducted previously. It was agreed that an outside audit should be conducted every few years.

Motion to accept the financial and billing report was made by Joseph Martinez and seconded by Kathy Bueno. Motion passed unanimously.

#### Director's Report

Dan Moynihan noted TAD is fully staffed and morale is high. There have been no work related injuries and no vehicle accidents. Associated Insurance Groups (AIG) met with Dan Moynihan as an alternate carrier for Workers Compensation. We are currently covered by Pinnacol via F & W Insurance who also covers our general liability through VFIS. Currently we pay a \$38,000 premium without any discounts. The AIG representative stated we are doing 27% better than other providers in 38 states and our EMOD score of .703 is the second best he has ever seen. AIG will be able to provide the following:

- Same \$38,000 premium minus,
- refunds ranging from \$9,000 to \$11,000
  - Cost Containment Plan – after one year apply to the State and receive 5% discount
  - \$1,000 deductible saving 2%

We are involved with a group grant to purchase Stryker stretchers which can carry up to 700 pounds and provides safer lifting for the crews. We looked at the Ferno brand but couldn't get a representative to provide a demonstration. Dr. Weber noted the high cost of the stretchers but the benefit of physical well-being for employees is well worth the investment. The State of Colorado does not require ambulances meet the federal KKK spec guidelines, which determine the structure of the vehicle based on geographic location, rollover requirements, etc. Our new



ambulance (#1501) has a second steel plate under the floor specifically for securing the stretcher.

Dan Moynihan participated in the Oklahoma City Impact Team / Emergency Responder Assistance Provider Fundraiser. According to JEMS rates of suicide are very high in EMS workers. The Emergency Responder Assistance Provider program, a nonprofit organization, wants to start a chapter in Colorado which will provide counseling free of charge to any district which requests it. In times of need, we have utilized local counselors. Crew members have taken advantage of the services provided.

The Sheriff's Department received \$50,000 grant funds to purchase a Use of Force simulator for training purposes. It is designed to train safety professionals in all areas including communications, OC spray, baton and other nonlethal, higher use of force avenues. Dan Moynihan and Dan Bates attended training on its use and were very optimistic about collaboration between different agencies in our area.

#### Operations Report

Dan Bates discussed the new statistics report provided in the packet. Request for services increased but transports are down and non-transports are up. Cancellations doubled and refusals are up by seven. All refusals are reviewed by Dr. Weber. Standbys mostly represent fire department requests but in the fall will include sporting events. Inter-facility transports were up to 48 in February which is a record and accounts for 8,200 vehicle miles, if only transported to Pueblo. Emergency 911 calls account for 71 transports. Call distribution by shift shows "A" shift has handled the most calls to date. January shows two calls responded to by the "On Call" crew. Most calls come from Trinidad although there were several Jansen and Starkville calls. It was requested that Transport by Physician documentation be added to the next report.

#### Miscellaneous

George Dasko asked about land purchase progress. Dan Moynihan stated he had placed a call to Lois Johnson but was awaiting a response. Director Dasko mentioned the concern about radio availability which can be a problem area at our current 939 Robinson Ave. location. We don't want to repeat the poor radio coverage when building the new facility.

Joseph Martinez wanted to know what has been done in response to "the County Commissioner's verbal attack" on Dan Moynihan during the commissioners meeting (February 2016) when TAD was up for license renewal. At the meeting Mack Loudon brought up his concern about dispatch not responding to a 911 call. The accusation was made very publicly at the commissioner's meeting and in The Chronicle News (February 5-7, 2016 edition). Later, Commissioner Loudon provided Dan Moynihan with the date and estimated time of the call. Rita Mantelli and Dan Moynihan contacted all the districts including City of Trinidad Police Dispatch, La Junta, Otero County, Rocky Ford, Baca County, Union County and Colfax County and all confirmed they had not received the call.

George Dasko stated TAD should not be “bashed” for something that is not our area of service and we “need to clarify” this to the County Commissioners. When Rick Johnson asked if the issue was “going away”, Dan Moynihan stated that Joseph Martinez had been contacted within the last month by County Commissioner Gary Hill about the subject. Directors Martinez and Dasko want TAD to respond.

It was agreed that a letter explaining Trinidad Ambulance District’s stance on the subject be drafted to the County Commissioners for review at the TAD April 16<sup>th</sup> board meeting. If necessary, the Board of Directors is willing to meet with the County Commissioners to help clarify the situation.


Dan Bates provided his grades for review (4.0), congratulations.

Executive Session                      None

Next Meeting Date                      The next meeting date was set for Thursday, March 24, 2016 at 4:30pm.

Adjournment                              A motion to adjourn the meeting was made by Kathy Bueno and seconded by George Dasko. The motion was carried by a unanimous vote. Meeting was adjourned at 5:00pm.

Minutes Approved by Trinidad Ambulance District Board.

  
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Rick Johnson, Chair of the Board of Directors

  
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Date