

REGULAR MEETING OF THE TRINIDAD AMBULANCE DISTRICT BOARD OF DIRECTORS

DATE: September 26, 2018

Present: Kathy Bueno
Derek Navarette
Joseph Martinez
James Casias
Nick Mattorano

Other Guests: Daniel Moynihan, Chief
Andrea Brody, Deputy Chief
Gabriel Moreno, Deputy Chief
Dr. Kevin Weber, Medical Director
Barbara Fisk, Office Manager

SUBJECT

DISCUSSION

Call to Order/Pledge	The meeting was called to order at 4:30pm by Kathy Bueno followed recitation of the Pledge of Allegiance.
Roll Call/ Proof of Quorum	There was a quorum with Kathy Bueno, Derek Navarette, Jim Casias, Nick Mattorano and Joseph Martinez in attendance.
Proof of Notice	Notices were posted at the Trinidad Ambulance District Office, City of Trinidad, Las Animas County Sheriff's Office, and Las Animas County Court House. The Agenda was posted at Trinidad Ambulance District Office at 939 Robinson Avenue.
Approval of Minutes	Motion to approve the August 22, 2018 regular meeting minutes as presented was made by Joseph Martinez and seconded by Derek Navarette. The minutes were approved unanimously.
Public Comments	Dr. Weber asked if any of the board members had questions of him which none did. He noted that he continues to review charts and refine the process of charting specifically the resuscitation process. Andrea will convey the new procedures with the crews. David DeTray had an extraordinary call today wherein he had to perform a cricothyrotomy to secure an airway and did a very good job.

Presidential Appointment of 3rd Budget Committee Member Per By-Law Section 9(b) Budget Committee, Nick Mattorano was appointed to work alongside Jim Casias, Secretary and Dan Moynihan, Administrator in preparation of the 2019 budget.

Financial/Billing Report Bernadette Cappellucci of Century Financial Group submitted monthly financial reports for the month ending August 31, 2018 along with the following written statement, "the financial for Trinidad Ambulance District appear consistent with the normal month to month income and expenditures. I see nothing out of the ordinary to report on any of the financial data used to derive the August 2018 financials."

Dan Moynihan noted there is \$3.4 million in the bank. The District also received a \$83,000 grant. The District averages approximately \$333,000 per month in total income. The 2018 Budget projected net income as \$2,665,109 for the year. As of August the total income is \$2,157,239.26. Dan projects another \$1million dollars in income before year end. The new ambulance has been paid for in the amount of \$127,599.17.

Motion to approve the August 2018 financial reports as presented was made by Joseph Martinez and seconded by James Casias. The motion was approved unanimously.

CareVan Fleet The original topic of this subject was to sell our old CareVan #55 (VIN 4368; 144,000 miles) but CareVan #1401 (VIN 2261; 143,000 miles) through a rod last week requiring us to use #55 as backup for scheduled transports. M&M has found a replacement engine for #1401 with 5,000 miles and a one year warranty for \$3,800. It has been decided to keep both of these vans in the fleet.

Stryker Quote TAD must purchase a stretcher for the new transfer van. Previously the District has purchased this equipment from Ferno but issues of the stretchers not charging have required extensive repairs which seem to have fixed the problem. The Stryker stretcher is electric not battery operated and the lifting mechanism is built into the ramp in the ambulance. The original quote was \$51,805 but negotiations have brought the price down to \$38,138.51 which is comparable to the price offered with the group grant with San Luis Valley RETAC. The stretcher will be shipped to the company building the van. They will install everything but the radios and striping.

Motion to approve the purchase of a stretcher from Styker in the amount of \$38,138.51 was made by James Casias and seconded by Derek Navarette. The motion was approved unanimously.

Director's Report

Grant Update The items under our approved CDPHE grant are: SimChild which has been ordered; Radios have been ordered and will be delivered next week; two Lucas devices are here. Gabe Moreno and Andrea Brody conducted a demonstration of the Lucas device for the board. Kathy Bueno asked if MSRH staff want TAD personnel to remove the Lucas device at the door of the ER. It was clarified that this is the desire of MSRH. Once TAD crews are trained on the device the Laerdal representative will also schedule a training with MSRH staff.

Andrea Brody told the board that TAD crews have been called for a 911 response to the MSRH ER to help with CPR. It is the hope that this device will be extremely beneficial for cardiac patients. Dan Moynihan reiterated how TAD is providing highly advanced care to its patients. Gabe Moreno stated how nice it is to go to Expo and see that TAD is years ahead of a lot of agencies.

Stop The Bleed Kits The kits have been distributed and training provided to all the schools except Goal, HTA and Grace Christian.

New Transit Van The chassis is due to be shipped to Excellence in November or December.

Apollo – Local EMS Flight Availability After speaking with MSRH about establishing flight services in Trinidad, Apollo representatives contacted Dan and stated that the relationship between MSRH and TAD is not conducive, at this time, for them to start up operations in Trinidad. Dan explained how TAD has been able to build good working relationships with Trinidad Police Department, Trinidad Fire Department, Las Animas County Sheriff's Office and several other first responder organizations in the area but has persistent issues with MSRH but happily will do whatever it takes to get flight service in the area.

Andrea Brody provided information about the August Trauma/ER meeting she attended. Dr. Eckler was quoted as saying the possibility of a flight company establishing itself here is, "a Nigerian prince scheme". Dan stated that helicopter companies nationwide get a bad rap because they conduct business using balance billing. Apollo does not use balance billing but is established as In-Network with many insurance companies to accept the insurance company payment and not forward the remaining balance to the patient.

Dan sited specific scenerios where a local flight company would have been most beneficial. He is meeting one on one with Dr. Eckler on October 10th.

Andrea Brody established a meeting date of October 26th at 10:00 for MSRH administration to meet with TAD administration to try and clarify TAD's service plan boundaries and MSRH transportation requests as well as any other issues that may be outstanding. Dan asked that two TAD board members also attend the meeting.

Operations Report

Gabe Moreno provided an Operation Report for the board to review which included the following information:

Requests For Service	186
Non-Transports	36
Detox Refusals	12
Transports	154
Inter-facility Transports	37 (4 via CareVan)
Station Volume	West Station 13 more than East Station
Doctor's with most IFT Calls	Dr. Case and Dr. Ball tied

From January 1, 2018 through August 31, 2018 inter-facility transfers alone put 53,991 miles on ambulances. For the month of August alone inter-facility transfers accounted for 6,972 miles on ambulances.

Andrea Brody voiced her concerns regarding the August Trauma/ER meeting. Not only the Apollo situation but the fact that since we are purchasing another ambulance MSRH believes we should be able to transfer more patients and their demand that we purchase a stretcher van. Orthopedic surgeon is now available at MSRH but, in one particular incident, MSRH staff wanted TAD to transport a patient to Colorado Springs for surgery, wait until the surgery was over and transport patient back to Trinidad as he/she had no other means of transportation.

Andrea Brody has found out that TSJC is not a state certified school. The state director told Andrea they were "woefully deficient" and that they had applied the last 10 years with the exact same application. She has established EMS as a priority over the nursing program, which is not accredited, at TSJC and a new application has been submitted. The hope is that the EMTI-Paramedic Bridge Program will be in place to start in January 2019.

Miscellaneous

Kathy Bueno noted the Stop The Bleed article in *The Chronicle News*.

Executive Session

N/A


Next Meeting Date

The next regular meeting date was set for Wednesday, October 24, 2018 at 4:30.

Adjourned

A motion to adjourn the regular meeting of Trinidad Ambulance District was made by Joseph Martinez and seconded by James Casias. The motion was approved unanimously. The meeting was adjourned at 5:31pm.

Minutes approved by Trinidad Ambulance District Board of Directors.



Kathy Bueno, President

10-24-2018
Date