

**REGULAR MEETING OF THE TRINIDAD AMBULANCE
DISTRICT BOARD OF DIRECTORS**

DATE: July 24, 2019

Present: Kathy Bueno
Derek Navarette
Nick Mattorano
Joseph Martinez
James Casias

Other Guests: Daniel Moynihan, Chief
Gabriel Moreno, Deputy Chief
Barbara Fisk, Executive Assistant
Denise Render, Century Financial – Insurance Advisor
Phil Dorenkamp, Las Animas County Administrator

SUBJECT

DISCUSSION

Call to Order/Pledge	Meeting was called to order at 4:40pm by Kathy Bueno followed by the recitation of the Pledge of Allegiance.
Roll Call/Proof of Quorum	There was a quorum with Kathy Bueno, Derek Navarette, Joseph Martinez and Nick Mattorano in attendance.
Proof of Notice	Notices were posted at the Trinidad Ambulance District Office, City of Trinidad, Las Animas County Sheriff's Office, and Las Animas County Court House. The Agenda was posted at Trinidad Ambulance District Office at 939 Robinson Avenue.
Approval of Minutes	Motion to approve the June 26, 2019 regular meeting minutes with typo correction and Anthony Burk's last name inserted was made by Nick Mattorano and seconded by Derek Navarette. The minutes were approved by a majority vote with Joseph Martinez and James Casias abstaining.
Public Comments	N/A
Employee Health Insurance Open Enrollment & HRA	Denise Render from Century Financial explained the upcoming changes to TAD's current health insurance packet and provided information on two additional options available for the September 2019 open enrollment. The current Silver plan provided will increase by \$11,000 total annually with a co-pay cost increase from \$15 to \$20.00. The optional Gold plan offered will create an increase of \$22,000 total annually with a co-pay cost of \$20.00 but a much lower deductible of \$2/4,000 compared to \$5,300/10,600 with the Silver plan.

Century Financial provided a letter stating they will no longer be providing Health Reimbursement Account services as of September 1, 2019.

Denise Render offered to come back next week in order to present the insurance plan options to employees.

Joseph Martinez made a motion to 1) provide employees with the opportunity to individually chose which plan they want (Silver or Gold) with Trinidad Ambulance District paying 75% of whichever plan is chosen and 2) discontinue the Health Reimbursement Account benefit. James Casias seconded the motion. The motion passed unanimously.

Las Animas County
Dispatch Funding
Request

Las Animas County Administrator, Phil Dorenkamp, presented data he compiled using the City of Trinidad Dispatch Center Call Log and Budget to support his request that TAD pay 9% funding for the city operated dispatch center based on number of calls.

James Casias provided a detailed history of the subject as it had been broached in 2009 when it was decided the plan of dividing the cost between entities using the service based on pings or a call log was not feasible. At that time the City of Trinidad and Las Animas County entered into an Inter-Governmental Agreement (IGA) with each agency agreeing to pay 60%/40% respectively.

Mr. Casias reminded Mr. Dorenkamp that the Las Animas County 911 Authority Board pays the City of Trinidad \$100,000 annually to diffuse dispatch salary costs thus changing the budgeted funds to be divided from approximately \$482,000 to \$382,000. Also noted was that Kim District receives mill-levy funds for their ambulance service which is provided under the fire department.

Dan Moynihan also reported that the Las Animas County 911 Authority Board has been informed they will have to provide funds for a state unfunded mandate which will cost approximately \$24,000 initially and then \$21,000 per month. This will create a huge financial burden on that board.

Mr. Dorenkamp agreed to arrange a meeting with all groups involved including the City of Trinidad, Trinidad Ambulance District, Las Animas County Administrator and representatives from all rural fire departments. The Las Animas County Sheriff's Department and Las Animas County Coroner fall under Las Animas County's 40% payment. His desire is to save the county money by requiring all entities enter into an IGA wherein they pay a portion of the dispatch fees.

Financial / Billing Report

Bernadette Cappellucci of Century Financial Group submitted monthly financial reports for the month ending June 30, 2019 along with the following written statement, "the financials for Trinidad Ambulance District appear consistent with the normal month to month income and expenditures. I see nothing out of the ordinary to report on any of the financial data used to compile the June 2019 financials."

Dan Moynihan reported that in 2018 \$1,089,000 was billed for 392 inter-facility transfers but total income received was only \$375,517. TAD spent \$35,000 on fuel alone for those transfers using the calculation of 9 miles per gallon at \$2.89 per gallon. He did not mention the cost of personnel and vehicle wear and tear. TAD receives an average of 28% of charges billed while 59% was written off as contractual. The following billing information from an actual transfer to Pueblo for a patient covered by Medicaid was provided:

TAD Billed	\$2,970.00
Medicaid Wrote Off As Contractual	<u>\$2,665.73</u>
Medicaid Paid TAD	\$ 304.27 or 11.4%

MSRH to Parkview roundtrip by Uber or Lyft = \$340.00

In June 2019, \$486,000 was billed out but \$382,000 was written off.

Dan prefaced his conversation by mentioning the fact that TAD has not increased billing rates since 2016.

Again, he noted his concern with Mt. San Rafael Hospital requiring the transport of patients who do not meet the criteria of "medical necessity".

Dan thanked Deputy Chief Gabe Moreno for his laborious efforts in filling the schedule and keeping payroll costs down at the same time. TAD has budgeted \$1.2 million for payroll but is on track to spend only \$900,000. TAD has lost one full-time paramedic and one full-time EMT in the last month with anticipation of losing the same number and titles of*- part-time employees within the next few months.

Deputy Chief Moreno has been working toward participating in the State of Colorado Emergency Medical Services Supplemental Payment program from which TAD could receive reimbursement

to recover additional payment revenue for emergency medical services delivered to Health First Colorado beneficiaries. The application is due Friday, July 26th by noon.

Motion to approve the June 2019 financial reports as presented was made by Joseph Martinez and seconded by Nick Mattorano. The motion was approved unanimously.

2001 E. Main
Asbestos Update

The board was provided a copy of an email from Les Downs regarding the attempted service of lawsuit documents to Edge Environmental. The process is moving forward.

Dan noted that Barbara Fisk was, again, approached by Jim Duran regarding the trees on TAD's property leaning on his fence. Bernie Fisk offered to remove the trees for \$200.00.

Joseph Martinez made a motion to pay Bernie Fisk \$200.00 to remove the trees leaning on Jim Duran's fence. James Casias seconded the motion. The motion was approved unanimously.

Director's Report

Dan Moynihan told the board that the new transfer rig #1901 has put on miles since it was put into service on May 7, 2019.

Bill Knowles with the Huerfano Journal interviewed Dan today. Mr. Knowles was curious about the comments made by City Councilman Anthony Mattie in regards to ambulance district employees wearing Kevlar vests with "Sheriff" on them and being armed. Dan explained the close relationship TAD has with the sheriff's office in that several employees are members of the Sheriff's Posse and train alongside law enforcement to ensure the safety of first responders during joint response situations. Dan also offered information regarding the loss of tax revenue to TAD since 2010.

Correspondence. Dan shared a copy of his letter to The Chronicle News editor for publication. He also provided a copy of his letter to Dr. Eckler at Mt. San Rafael Hospital stating TAD will no longer provide transfer services to Denver area hospitals. Dan conferred with Kevin Weber, TAD Medical Director who agreed that any services needed could be provided in Pueblo or Colorado Springs.

Mill Levy Election. Dan will be presenting information regarding TAD's mill levy ballot question to the following groups:

Rotary Club	July 25 th
Fire Chiefs Association	July 26 th
Kiwanis	August 1 st

Las Animas County Sheriff's Memorial. Dan provided copies of an article posted in The Chronicle News regarding the memorial stones placed at the Felix Garcia Justice Center.

EMS Expo 2019. Dan has coordinated with Excellance to share a booth at the 2019 EMS Expo in New Orleans. TAD will take one of the newer ambulances for display and pay \$2,000 for use of the booth for the purpose of recruiting employees. It is anticipated that Deputy Chief Moreno and Paramedic DeTray also attend.

Stupid Run of the Month. Dan shared four of the most ridiculous inter-facility transfer scenarios with the board. The board concurred with the absurd nature of each call.

Operations Report

Gabe Moreno provided an Operation Report for the board to review the operations data for June 2019 which included the following information:

Requests for Service	214; 1 On Call
Non-Transports	39
Transports	184; 43 were IFT 4 were flight related
<i>Memorial Ctr</i>	<i>9; 2,322 miles</i>
<i>Children's Hosp</i>	<i>1; 396 miles</i>
<i>Parkview</i>	<i>34; 5,930 miles</i>
<i>St. Mary Corwin</i>	<i>2; 336 miles</i>

JUNE 2019 MILES: 8,984 miles / average 209

JANUARY-JUNE 2019 MILES: 47,110 / average 204

**New Transfer Rig 1901 has accumulated 18,000 miles since May 7, 2019.*

Shift Volume	A/74; B/76; C/69
Call Volume	West/101; East/117; On Call/1
Doctor w/Most Calls	Dr. Czajkowski

Miscellaneous N/A

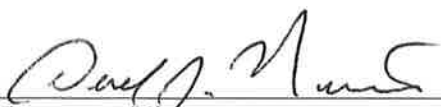
Executive Session N/A

Next Meeting Date The next Regular Meeting date was set for Wednesday, August 28, 2019 at 4:30pm.

Adjournment

A motion to adjourn the regular meeting of the Board of Directors was made by Nick Mattorano and seconded by Derek Navarette. The motion was approved unanimously. The regular meeting was adjourned at 5:05pm

Minutes Approved by Trinidad Ambulance District Board of Directors.



Derek Navarette, Vice President

8/27/19
Date