

MONTHLY MEETING
TRINIDAD AMBULANCE DISTRICT BOARD OF DIRECTORS
July 24, 2024

Attendance Joe Richards, Tom Murphy, Zachary Shapiro, Nick Mattorano, Andres DeLeon
Executive Director Gabe Moreno, Deputy Chief David DeTray, Barbara Fisk, Les Downs

SUBJECT

DISCUSSION

Call to Order/Pledge	Meeting was called to order at 4:07pm by Zakk Shapiro.
Roll Call/Proof of Quorum	There was a quorum with five (5) board members in attendance.
Proof of Notice	Notice was posted on Trinidad Ambulance District's website (tadems.com) and business office at 13840 Hwy 350. The notice included invitation information for attendance via ZOOM and asked the public to register on Zoom if they were interested in attending the meeting.
Adoption of Agenda	MOTION to adopt the agenda as presented was made by Joe Richards. SECOND: Tom Murphy YEA: Nick Mattorano, Joe Richards, Tom Murphy, Zakk Shapiro, Andres DeLeon NAY: ABSTAIN: The agenda has been approved as presented.
Public Comments	None
Review Minutes	MOTION to approve June 26, 2024 meeting minutes as presented was made by Nick Mattorano. SECOND: Andres DeLeon YEA: Nick Mattorano, Joe Richards, Tom Murphy, Zakk Shapiro, Andres DeLeon NAY: ABSTAIN: The June 26, 2024 minutes were approved as presented.
Financial Statement	Bernadette Cappellucci of Century Financial Group prepared the financial report for June 2024 with the following statement: "The financials appear in line with the normal month to month income and expenditures. I see nothing out of the ordinary to report or anything concerning in any of the financial reporting for the month ending June 30, 2024." Chief Moreno pointed out the following information: <ul style="list-style-type: none">• Total Cash On Hand as of June 30, 2024 \$2,013,769 which is down \$332,864 from May 2024.• June Net Income -\$116,057

- YTD Net Income \$933,500
- Concerns
Fleet maintenance and repairs continue to be of concern.

MOTION to accept the June 2024 financial statements as presented was made by Joe Richards.

SECOND: Zach Shapiro

YEA: Nick Mattorano, Tom Murphy, Zakk Shapiro, Joe Richards, Andres DeLeon

NAY:

ABSTAIN:

The June 2024 financial statement was approved as presented.

Executive Session

An Executive Session was determined unnecessary.

Old Business

None

New Business

Zach Bierman and Ryan Floyd, realtors with Kaufman Hagan Commercial Real Estate (KH Commercial) located in Denver, presented a Broker Opinion of Value for the property located at 939 Robinson Avenue, Trinidad, Colorado. Their strategy includes nationwide marketing. They presented a guarantee stating, if they don't sell the property for within 5% of the list price they will provide a 10% discount on their 3% seller commission. They cannot alter the 3% buyer commission. They will provide the Power Point presentation and contract to all board members and Les Downs for review.

MOTION was made by Tom Murphy to contract with KH Commercial for the sale of the property at 939 Robinson Avenue, Trinidad, Colorado.

SECOND: Joe Richards

YEA: Nick Mattorano, Joe Richards, Tom Murphy, Zakk Shapiro, Andres DeLeon

NAY:

ABSTAIN:

Trinidad Ambulance District will retain Kaufman Hagan Commercial Real Estate as broker for the sale of the property at 939 Robinson Avenue, Trinidad, Colorado.

Director's Report

EMS/MC. Year to Date Net Collections for new accounts receivable is \$707,189 on top of \$9,460 from old (QMC) accounts.

Quick Med Claims (QMC) Update. Legal Counsel Les Downs received communication that QMC's attorney was on vacation this week.

939 Robinson Avenue. Met with Zach Bierman and Ryan Floyd with Kaufman Hagan Commercial Real Estate on July 17th.

USDA RD Loan / New Building Update. It is anticipated to have the construction loan closed out by August 3, 2024. Administration of the DOLA grant continues.

1501 Remount Update. In service.

MSRH/TAHA Appeal. The attorneys contacted to present oral arguments for TAD found a conflict of interest so cannot represent TAD but two others are available, without conflicts.

Miscellaneous Updates.

- July 9th – Met with Colorado Whole Blood Coalition
- July 10th – Participated with Colorado Ambulance Managers State Meeting
- July 10th & 11th – SoundOff Signal conducted a video/photography shoot to show off their system that is on our newest ambulance. The will be using the end product at EMS World in Las Vegas this September.
- July 16th – Participated in the Southern Colorado RETAC (SECRETAC) meeting, Colorado Integrated Health Care Service (CIHCS) license application review.

Operations Report

Deputy Chief DeTray provided the following statistics for the month of June 2024.

Calls for Service	242
On Call	3 (4 transported)
EMS1	0
EMS2	0
Inter-Facility Transfers (IFT)	28
IFT Home	2
YTD IFT	174
IFT NOT TAKEN	1 (ER cancelled)
IFT Mileage-May	5,850
IFT Mileage YTD 2024	33,800

Deputy Chief DeTray noted that four out of six ambulances are in service. It was questioned whether the District should look into hiring a full-time or on call, dedicated mechanic. It was agreed that this is a good idea but, at this time, not practical.

Miscellaneous

Barbara Fisk reminded everyone that we are now using Bill.com to pay invoices. All board members are encouraged to upload the App so they can participate in the approval process.

Next Meeting

The next monthly meeting, including budget hearing, date will be August 28, 2024 at 4:00pm.

Trinidad Ambulance District
Regular Monthly Meeting
July 24, 2024

Adjourn

MOTION to adjourn was made by Nick Mattorano

SECOND: Zachary Shapiro

YEA: Nick Mattorano, Joe Richards, Tom Murphy, Zakk Shapiro,
Andres DeLeon

NAY:

ABSTAIN:

Adjourned at 6:16PM

Minutes approved by Trinidad Ambulance District Board of Directors August 28, 2024.



Zachary Shapiro, Chairperson